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Stop Flipping Stop Renting Seller Finance Your Way to Financial Freedom

Mike Arch, Erik Saengerhausen

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In the world of real estate investing, two of the most common profit strategies are acquiring rental properties and flipping homes. Unfortunately, most people are not successful using these strategies.

In *Stop Flipping, Stop Renting, Seller Finance Your Way to Financial Freedom*, authors Michael Arch and Erik Saengerhausen present a superior and more profitable strategy for investing: Seller Financing.

With chapters such as “Psychology of a Million Dollar Investor,” “Why Seller Financing,” and “Getting Your Offers Accepted,” this extraordinary book teaches you how to purchase homes significantly under market value, renovate them, and then sell them to a qualified buyer with seller financing terms. This allows you to create an income stream without having to deal with the headaches of being a landlord or the challenges associated with flipping homes.

This book also interweaves timeless success principles and business philosophies that can be applied to all areas of your life and business.

This outstanding resource is an essential addition to the library of anyone interested in real estate investing—as well as retirees looking for a passive income stream not tied to the stock market.

In this book the authors talk about real estate notes and how to owner finance a house to create a real estate note. How you can hold that real estate note and or sell the real estate note to a note buyer or private real estate investor. The authors Mike and Erik show you why you should stop flipping houses and stop renting houses and start owner financing those same properties for a better return on your investment.

In this book you will learn:

How to find houses below market value.

How to find note buyers to pay face value.

How to create a note you can hold at a bank.

How to deal with banks and make them part of your business model.

How to service your notes.

Dodd Frank Laws and how to stay compliment.

How to deal with contractors and make sure you don't get taken advantage of.

How to market your property and sell in less than 30 days.

The 5 mistakes every investor must avoid.

How to get your offers accepted.

The 5 Roadblocks to success and how to avoid them.

How to set good goals and stay on track.

The Ten Core Principles of a million dollar investor.

Why seller financing is better than flipping or renting.

How to use a financial calculator.

All documents needed to owner finance a property.

Do credit scores really matter?

Debt to income ratio and what it means to you.

How to present your mortgage terms to the buyer.

Federal mortgage forms and laws.

Service after the sale and how it can help your default percentage.

The 5 steps to sell a real estate note.

Presenting a note to a perspective note buyer.

How to become a successful loan servicer.

How to find note buyers.

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