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Cliffs Notes: Understanding Life Insurance is the perfect tool for anyone confused by the difficult language of life insurance. Uncover the myths and realities of insurance. Get the tools you need to determine what type of plan is right for you.

Cliffs Notes: Understanding Life Insurance gives expert advice on the terms and lingo of life insurance and will help you decipher the language of any policy. Learn about why life insurance can be an important asset to you and your family.

- Filled with information and expert tips on deciphering the language of life insurance.
- Discover the differences between term, whole, and universal life.
- Features advice on new insurance products tailored to different needs.
- Life insurance sales have grown continually since World War II with sales reaching $9.8 billion in 1997. (LIMRA, 1999)

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