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Mentor Me: GA=T+E- A Formula to Fulfill Your Greatest Achievement

Ken Poirot

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Happiness. Success. Motivation. In?uence. Inspiration.

We all want to have success and happiness in every area of our lives, as well as be a **positive in?uence and inspiration** to other people. But too often, we get lost in our resolutions to do just that, having no idea where to start or how to get there. Successful life coach Ken Poirot provides answers in this **groundbreaking** book, Mentor Me: GA=T+E-A Formula to Ful? ll Your Greatest Achievement!

In *Mentor Me*, you will discover:

- How to formulate a plan to *achieve your dreams*
- Your *personality style* and how it relates to the personality styles of other people
- How to most *effectively learn* new information, motivate yourself, and others
- The two most *powerful words* in the English language and how to put them to work for you
- The best-and most effective-way to *handle any con?ict* in life

Mentor Me delivers what other books only promise: **real world strategies, techniques, and information that produces proven results**! Easy-to-implement directives and personal life illustrations combine to provide readers with the pathway to success they have only previously dreamed about. Begin reading and following the plan found in Mentor Me today and step-by-step, you will **transform your life**!

Ken Poirot is a ?nancial professional with over eighteen years' experience as both a successful ?nancial advisor and sales manager. As the senior vice president and sales manager for Frost Investment Services, the brokerage department of Frost Bank (NYSE:CFR), he led his department to four consecutive years of double-digit revenue growth, increasing revenue by over 83 percent while substantially increasing the pro? t margin. During these same four years, the ?nancial advisors he coached increased their individual production from an average of less than $25,000 in revenue per month to over $41,000. Additionally, he has consistently increased sales by double digits as a regional manager at various other ?rms, including Guaranty Bank and JPMorgan Chase.

He is a coach, consultant, scientist, author, and public speaker, currently residing in the Houston suburb of Richmond, Texas.

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Ilene Venne:

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James Donovan:

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